

Registered office: Deoband, District Saharanpur, Uttar Pradesh 247554. Corporate office: Express Trade Towers, 8th floor, 15-16, Sector 16A, Noida 201301, Ph: 0120-4308000, Fax: 0120-4311011 CIN: L15421UP1932PLC022174

For immediate release

Q1 FY 19 Consolidated Results ended June 30, 2018 Gross Revenue at ₹ 706.61 crore, lower by 16% Profit after Tax at ₹ 37.12 crore

- Sugar Businesses
 - The Country's sugar production estimated at ~ 32.4 million tonnes
 - Sugar prices dipped to ₹26/Kg during the quarter but these have improved substantially as a result of various Government measures
 - Liquidation of cane dues requires significant intervention by the Government.
 - Preliminary estimates for SS 2018-19 sugar production in the range of 35 35.5 million tonnes
- Engineering Businesses
 - Market has been showing good visibility for Gears business; registered good growth during the quarter in terms of turnover, profitability and order booking
 - Water business booked significant orders during the quarter; exhibited a clear turn around
 - Outstanding order book of ₹1,272 crore for combined Engineering Businesses

Mysuru, August 01, 2018: Triveni Engineering & Industries Ltd. ('Triveni'), one of the largest integrated sugar producers in the country; a market leader of engineered-to-order high speed gears & gearboxes and a leading player in water and wastewater management business, today announced its performance for the first quarter ended June 30, 2018 (Q1 FY 19).

The Company has prepared the Financial Results for the first quarter based on the Indian Accounting Standards (Ind AS) and as in the past, has been publishing and analyzing results on a consolidated basis.

PERFORMANCE OVERVIEW: Q1 FY 19 (Consolidated)

In ₹crore

	Q1 FY 19	Q1 FY 18
Gross Revenue	706.61	844.29
EBITDA (before exceptional items)	81.82	134.31
EBIDTA Margin	11.58%	15.91%
Share of income from Associates	3.29	2.36
Profit / (Loss) Before Tax	45.01	83.78
Profit / (Loss) After Tax (PAT) Consolidated	37.12	60.54
Other Comprehensive Income (Net of Tax)	(0.37)	0.06
Total Comprehensive Income	36.75	60.60
EPS (not annualized) (₹/share)	1.44	2.35

- Sugar profitability is mainly due to upward revaluation of stocks by ₹ 21.3 crore.
- Co-generation business has performed well during the quarter owing to long sugar season and higher operational days.
- Distillery also registered improved performance.
- Gears business performed well during the quarter in terms of better order booking, turnover and profitability.
- Water business secured substantial orders during the quarter. Some continuing delays in existing contracts added to losses by way of some cost overruns and prudent provisioning.
- The total debt of the Company as on June 30, 2018 is ₹ 1,087 crore which is ₹ 260 crore lower than 30.06.2017, it includes term loans of ₹ 125 crore, comprising soft loans of ₹ 31 crore.

Commenting on the Company's financial performance, Mr. Dhruv M. Sawhney, Chairman and Managing Director, Triveni Engineering & Industries Ltd, said:

"The outlook of the Sugar Business looked alarming due to the glut situation as the sugar prices dipped to $\gtrless 26$ /Kg during the first half of the quarter. However, the position has somewhat been salvaged due to intervention of the Government in introducing regulated sugar release mechanism, buffer stocks, prescribing floor prices for sale of sugar and mandatory exports, however more Government initiatives, including policy change is required in the immediate future.

The normal production of the country has undergone a change and the new normal may be set. UP is expected to produce over 10/11 million tonnes on a sustainable basis. It is well above the consumption levels and there is a need to export on a continuous basis. In view of the high cost of

production of sugar produced in the country, primarily due to unrealistic cane price, the exports are not price competitive and hence, such exports are not possible unless the export losses could be offset by strong domestic sugar price or through assistance from the Government.

The New Bio Fuel Policy, permitting production of ethanol from sugarcane juice and B-heavy molasses, and a recent scheme to incentivize new ethanol manufacturing capacities will go a long way in setting up additional capacities and regulating sugar production in favour of ethanol but the results will take at least 2-3 years to stabilise. In the meantime, the Government must have a plan to deal with surplus sugar, including dissuading farmers to restrict planting of sugarcane till adequate ethanol capacities are established.

The Central Government has recently increased FRP. The UP Government will do well in not following suit and instead, work out a plan to bail out sugar industry, which is in acute financial stress. Due to projections of higher surplus, the storage of sugar will be a pressing challenge in the upcoming season.

The Gears business, during the quarter, has performed well in terms of turnover, profitability and the order booking which augurs well for the business going forward. Our foray into new products is expected to result in better performance in the coming quarters. In the Water business, the order inflow during the quarter has been very good and the total order intake has been ₹368.92 crore, a growth of 377% compared to Q1 FY 18. With improved turnover arising from the new orders. we expect turn around in the business here onwards.

- ENDS –

Attached: Details to the Announcement and Results Table

About Triveni Engineering & Industries Limited

Triveni Engineering & Industries Limited is a focused, growing corporation having core competencies in the areas of sugar and engineering. The Company is one amongst the largest integrated sugar manufacturers in India and the market leader in its engineering businesses comprising high speed gears, gearboxes, and water treatment solutions. Triveni currently has seven sugar mills in operation at Khatauli, Deoband, Sabitgarh, (all in western Uttar Pradesh), Chandanpur, Rani Nangal and Milak Narayanpur (all in central Uttar Pradesh) and Ramkola (eastern Uttar Pradesh). While the Company's Gears manufacturing facility is located at Mysuru, the Water & Wastewater treatment business is located at Noida. The Company currently operates three grid connected co-generation plants and three incidental co-generation plants located across five sugar units and one of the largest single stream molasses based distillery in India, located at Muzaffarnagar.

The Company produces premium quality multi-grade plantation and refined sugar. All of the Sugar units are FSSC-2000:2010 certified. The sugar is supplied not only to household consumers but also to bulk consumers. The Company has supply chain relationship with leading multinational beverage, food & FMCG companies and pharmaceutical companies. It also has a strong presence in branded sugar market through its brand "Shagun".

The distillery has a flexible manufacturing process allowing it to produce Ethanol, Extra Neutral Alcohol (ENA), Rectified Spirit (RS) and Special Denatured Spirit (SDS) all of which are renowned for their high quality. Its cogeneration plants in Deoband and Khatauli (Phase I) are registered as Clean Development Mechanism (CDM) projects with UNFCCC. The Company's Khatauli, Deoband, Sabitgarh, Chandanpur & Milak Narayanpur units are also registered as Renewable Energy Certificate (REC) project under CERC.

The Company delivers robust and reliable Gears solutions which cover a range of applications and industries to meet the ever-changing operating conditions and customers' requirements. The major product portfolio includes steam turbines, gas turbines, and compressor gearboxes under the High Power High Speed segment. In the Low Speed segment, the Company focuses on the gearboxes used in applications such as reciprocating pumps and compressors, hydel turbines, mill and extruder drives for metal, sugar, rubber and plastic industries, marine applications, etc. All the products are designed, manufactured and commissioned in accordance with international quality norms such as DIN/ AGMA/ API/ ISO standards. Its robust and reliable products are backed by 360-degree service solutions which minimise the downtime for its customers. The Company provides health monitoring services for all types of critical gearboxes, high speed and low speed, as well as maintains an inventory of dimension ready sites for immediate solution.

The Company is also one of the leading solutions providers for water treatment, wastewater treatment and the recycle of water. Advanced Solutions offered for total water management include turnkey / EPC, customer care, operations and maintenance, life cycle models such as Design, Build Own & Operate (DBOO), Design, Build Own Operate and Transfer (DBOOT), BOOT, equipment supply for unit processes like screening, grit separation, clarification and sludge handling. The Customer Care Division offers value added services for operation management and performance optimisation. The quality service offerings are tailored to customers' requirements, which in many cases form an integral part of the main contract - operations and maintenance, annual maintenance contracts, product & process audit, health check-up and overhauling, pilot experiments, refreshment, upgradation and automation of existing plants, spares and service consumables and chemicals and on-site training and assistance.

The turbine business of the Company, located at Bengaluru has been demerged through a scheme of arrangement into Triveni Turbine Limited (TTL) from the appointed date on 1st October 2010, and the same has become effective w.e.f. 21st April, 2011. Triveni Engineering & Industries Limited holds 21.82% equity capital of Triveni Turbine Limited.

For further information on the Company, its products and services please visit www.trivenigroup.com

C N Narayanan Triveni Engineering & Industries Ltd Ph: +91 120 4308000 Fax: +91 120 4311010, 4311011 E-mail:<u>cnnarayanan@trivenigroup.com</u> Gavin Desa/ Rishab Barar CDR India Ph: +91 22 6645 1237 / 1235 Fax: +91 22 22844561 E-mail: gavin@cdr-india.com rishab@cdr-india.com

Note:

Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward looking statements. Triveni Engineering & Industries Ltd. will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

Q1 FY 19: BUSINESS-WISE PERFORMANCE REVIEW

(all figures in ₹ crore, unless otherwise mentioned)

The consolidated result of the Company includes the results of its associates, Triveni Turbine Limited (TTL) in which the Company holds 21.82% equity capital and Aqwise-Wise Water Technologies Limited, in which the Company holds 25.04%, in accordance with Ind AS.

Sugar business

Triveni is amongst the leading players in the Indian sugar sector, with seven sugar manufacturing facilities located in the state of Uttar Pradesh.

Performance

	Q1 FY 19	Q1 FY 18
Sugar dispatches (Tonnes)	193,479	186,076
Realisation price (₹/MT)	28,936	36,890
Gross Revenue (₹ crore)	596.22	759.06
PBIT (₹ crore)	23.27	105.45

- Sugar is being sold as per the release quota allocated by the Government for each month.
- The sugar inventory as on Jun 30, 2018 was 51.77 lakh quintals, which is valued at ₹ 29/Kg which is the present minimum sugar sale price prescribed by the Government.
- Consequently, sugar stocks have been revalued upward by ₹ 21.3 crore (net).
- Income from Incidental co-generation units at Chandanpur, Milak Narayanpur and Sabitgarh resulted in a revenue of ₹ 4.16 crore for the quarter ended June 2018.

Industry Scenario

- The final estimates for the season are ~ 32.4 million tonnes. Uttar Pradesh has produced ~ 12 million tonnes of sugar followed by 10.72 million tonnes in Maharashtra till 15th June 2018.
- The initial estimates of planting for the next season suggest that there has been an increase of 8% in the total acreage under sugarcane in the country from 50.42 lakh hectare in SS 2017-18 to 54.35 lakh hectares in SS 2018-19.
- On account of significantly large quantity of surplus sugar in the country, sugar prices declined since the first half of Q1 FY 19. This has led to delay in the payment of cane dues to farmers which stood at over ₹ 12,000 crore as on July 1st for Uttar Pradesh.
- The Government has announced a financial package in order to control the downfall in the sugar prices and support the sugar industry. The fixation of minimum sale price of sugar at ₹ 29/kg for white and refined sugar at mill gates; creation of buffer stock of 3 million tonnes of

sugar for one year at an estimated expenditure of $\stackrel{\textbf{<}}{}$ 1,175 crore for this purpose and the reimbursement under the scheme would be made on quarterly basis which would be directly credited into farmers' account on behalf of mills against their cane price dues.

- The Government has also announced financial assistance to sugar mills to augment capacity through up-gradation of existing distilleries attached to sugar mills by installing incineration boilers and setting up new distilleries in sugar mills through an interest subvention of maximum ₹ 1,332 crore over a period of five years including moratorium period of one year on estimated bank loan amounting to ₹ 4,440 crore to be sanctioned to the sugar mills by the banks over a period of three years. Detailed scheme is awaited in this regard.
- The Government has announced Fair and Remunerative Price (FRP) of sugarcane for SS 2018-19 at ₹ 275 per quintal for a basic recovery rate of 10%; providing a premium of ₹ 2.75/qtl for each 0.1 % increase in recovery over and above 10%.
- Currently, OMCs have released tenders worth 313.57 crore litres for the current marketing year.
- The Government which announced the new Bio Fuel Policy, allows manufacturing of ethanol from B molasses as well as from direct sugar cane juice. For SS 2018-19 during ethanol supply period from 1stDecember 2018 to 30th November 2019, the Government has announced that a) ex-mill price of ethanol will be fixed derived out of C heavy molasses to ₹ 43.70 per litre (from prevailing price of ₹ 40.85 per litre) (b) B-heavy molasses and sugarcane juice at ₹ 47.49 per litre. Additionally, GST and transportation charges will also be payable. As the price of ethanol is based on estimated FRP for SS 2018-19, it will be modified by Ministry of Petroleum & Natural Gas as per actual Fair & Remunerative Price (FRP) declared by the Government.

International sugar scenario

- As per recent forecast, the global sugar production is expected to outstrip demand by 12.59 million tonnes in the 2018/19 crop year.
- In Centre-South Brazil, sugar production is estimated at 30.2 million tonnes in 2018/19.
- In Thailand, the sugar production is forecast to increase to 14.1 million tonnes in 2018/19
- ICE October raw sugar touched a high of 13.18 cents per pound and a low of 11.23 cents/ pound between April 2018 to June 2018. It fell to lowest price since April 2018 at 10.45 cents/ pound and closed at 10.55 cents/ pound on July 31, 2018. The huge global surplus in the current season is impacting the global sugar prices.
- London no. 5, October White sugar touched a high of 355.4 USD/tonne and a low of 310.5 USD/tonne between April 2018 to June 2018. It closed at 317.9 USD/tonne on July 31, 2018.

Co-generation business

Triveni's co-generation plants at Khatauli (two units) and Deoband supplies (exports) surplus power to the state grid after meeting captive requirements.

Performance

	Q1 FY 19	Q1 FY 18
Operational details		
Power Generated – million units	72.86	51.32
Power exported – million units	49.71	36.6
Financial details		
Gross Revenue (₹ crore)	50.91	36.10
PBIT (₹crore)	24.28	13.70

- The operating period of Co-Generation Operation during Q1 FY 19 were higher compared to the corresponding period of previous year due to long sugar crushing season.
- The operating efficiency of the plants continued to be excellent.

Distillery business

Triveni's distillery produces Extra Neutral Alcohol (ENA), Rectified Spirit (RS), Special Denatured Spirit (SDS), and Ethanol

Performance

	Q1 FY 19	Q1 FY 18
Operational details		
Production (KL)	11,069	4,318
Sales (KL)	10,249	9579
Avg. realisation (₹/ ltr)	40.85	38.97
Financial details		
Gross Revenue (₹ crore)	41.96	42.01
PBIT (₹ crore)	21.59	2.40

- During the quarter under review, the distillery production was higher by 156% while sales volume was higher by 7%, over the corresponding period of previous year.
- PBIT in Q1 FY 19 is significantly higher than corresponding period of previous year, mainly due to lower raw material cost.

- The Company received 2.72 cr ltr of contract for ethanol supply from OMCs during 2017-18 (Dec 17- Nov 18) at an administered basic price of ₹ 40.85 /litre.
- The share of Ethanol sales in Q1 FY 19 is 100% of the total sales volume, as against 83% in FY 18.
- The Board has approved a proposal for setting up a molasses based 160 KLPD ethanol plant at one of the sugar units of the Company situated at Sabitgarh, District Bulandshahr, Uttar Pradesh, subject to receipt of necessary statutory clearances, and putting up an incineration boiler and other auxiliary equipment at the existing distillery at Muzaffarnagar, Uttar Pradesh, raising total distillation capacity to 320 KLPD at a total cost of about ₹ 200 crore.
- Preparatory work for the new ethanol plant is already under progress and the majority of funding will be through the Government schemes.

High speed gears and gearboxes business

This business manufactures high-speed gears and gearboxes upto 70MW capacity with speeds of 70,000 rpm. Triveni is the country's largest one-stop solutions provider in this sector with over 60% overall market share.

Performance

	Q1 FY 19	Q1 FY 18
Gross Revenue (₹ crore)	20.75	13.91
PBIT (₹ crore)	4.10	0.94
Order Booking (₹ crore)*	63.49	76.33

* include ₹ 26 crore during the current year and ₹ 50.8 crore in last year, executable over couple of years

- The growth in OEM sales has been 52% while the sales of spares, services, retrofitting including exports have been 102%.
- The activities during Q1 FY 19 have picked up as indicated by the order booking. Order booking also improved by 47% (excluding long duration contracts) during the quarter as compared to same period of last year.
- Overall the market looks stable with positive signs from some sectors.
- The business has strong enquiries from defence and is hopeful of concluding some more of them in the coming quarters.

The outstanding order book as on June 30, 2018 stood at ₹ 177.12 crore including order of ₹ 80.8 crore executable beyond FY 19.

<u>Outlook</u>

- The market outlook for the capital goods segment seems to be finally advancing towards recovery. Sectors where orders have been poor are expected to turn positive in the next couple of quarters.
- Replacement business is doing well and is expected to continue.
- The Company is exploring new product & geographies to expand so as to further improve its turnover and profitability.

Water business

This business is focused on providing world-class solutions in water and wastewater treatment to customers in industrial and municipal segments. This business is gaining faster momentum and is getting recognition in a high potential market as a supplier of superior quality products and services at competitive costs.

Performance

	Q1 FY 19	Q1 FY 18
Gross Revenue (₹ crore)	36.42	34.89
PBIT (₹ crore)	(2.06)	(3.29)
Order Booking (₹ crore)	368.92	77.40

- Slow progress and delay in completion of certain projects have resulted in cost escalations which have adversely impacted the results.
- The total order intake during the quarter was ₹ 368.92 crore, including a contract of ₹ 224 crore awarded under Namami Gange Programme. Subsequent to the quarter, it has secured another contract of ₹ 315 crore which is not included in the order backlog.
- The outstanding order book as on June 30, 2018 stood at ₹ 1,095 crore, which includes ₹ 455 crore towards Operations and Maintenance contracts for a longer period of time.

<u>Outlook</u>

• The Company has participated in large number of tenders which are in various stages of finalisation. The Company is expecting significant order booking in the coming quarters of FY 19 which will ensure growth in turnover in the coming years. The Company is also

exploring export opportunities to expand its business thereby aim to improve its performance.

• The Company continues to successfully leverage its existing engineering relationships with industrial sector customers.

Note: Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward looking statements. Triveni Engineering & Industries Ltd. will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

TRIVENI ENGINEERING & INDUSTRIES LIMITED Regd. Office : Deoband, Distt. Saharanpur, Uttar Pradesh 247 554 Corp. Office : 8th Floor, Express Trade Towers, 15-16, Sector-16A, Noida, U.P - 201 301 CIN : L15421UP1932PLC022174

Statement of Standalone Unaudited Financial Results for the Quarter ended June 30, 2018

	(₹ in lakhs, excep				
	3 Months ended			Year ended	
Particulars	30/Jun/2018 (Unaudited)	31/Mar/2018 (Audited) (refer note 3)	30/Jun/2017 (Unaudited)	31/Mar/2018 (Audited)	
1 Revenue from operations (refer note 4)	70660	73479	84429	341238	
2 Other income	532	713	240	2408	
Total income	71192	74192	84669	343646	
3 Expenses					
(a) Cost of materials consumed	54051	140429	17374	258145	
 (b) Purchases of stock-in-trade (c) Changes in inventories of finished goods, stock-in-trade and 	475	577	366	1674	
work-in-progress	(1783)	(79427)	43487	(866)	
(d) Excise duty on sale of goods (refer note 4)	-	-	4168	4168	
(e) Employee benefits expense	5098	5866	4461	20240	
(f) Finance costs	2275	2067	3679	8534	
(g) Depreciation and amortisation expense	1406	1395	1374	5537	
(h) Off-season expenses (net) (refer note 2)	(3111)	7340	(4505)	-	
(i) Other expenses	8608	10159	6122	30271	
Total expenses	67019	88406	76526	327703	
4 Profit/(loss) from continuing operations before exceptional items	4173	(14214)	8143	15943	
5 Exceptional items (net) - income/(expense)	-	-	-	-	
6 Profit/(loss) from continuing operations before tax	4173	(14214)	8143	15943	
7 Tax expense					
(a) Current tax	913	(3492)	1768	3204	
(b) Deferred tax	(124)	230	556	1765	
Total tax expense	789	(3262)	2324	4969	
8 Profit/(loss) from continuing operations after tax	3384	(10952)	5819	10974	
9 Profit/(loss) from discontinued operations	-	-	-	-	
10 Tax expense of discontinued operations	-	-	-	-	
11 Profit/(loss) from discontinued operations (after tax)	-	-	-	-	
12 Profit/(loss) for the period	3384	(10952)	5819	10974	
13 Other comprehensive income					
A (i) Items that will not be reclassified to profit or loss	-	186	-	186	
A (ii) Income tax relating to items that will not be reclassified to profit or loss	-	64	-	64	
B (i) Items that will be reclassified to profit or loss	-	-	-	-	
B (ii) Income tax relating to items that will be reclassified to profit or loss	-	-	-	-	
Other comprehensive income for the period, net of tax	-	122	-	122	
14 Total comprehensive income for the period	3384	(10830)	5819	11096	
15 Paid up Equity Share Capital (face value ₹ 1/-)	2579	2579	2579	2579	
16 Other Equity				85507	
17 Earnings /(loss) per share of ₹ 1/- each (not annualised)					
(a) Basic (in \mathbf{R})	1.31	(4.25)	2.26	4.25	
(b) Diluted (in \mathbf{E})	1.31	(4.25)	2.26	4.25	
(-) = (()	1.01	(1.20)		1.20	

See accompanying notes to the standalone financial results

(₹ in lakhs, except per share data)

		3 Months ended			Year ended	
	Particulars	30/Jun/2018 (Unaudited)	31/Mar/2018 (Audited) (refer note 3)	30/Jun/2017 (Unaudited)	31/Mar/2018 (Audited)	
1 Segn	nent Revenue					
(a)	Sugar Businesses					
	Sugar	59622	58267	75906	299964	
	Co-Generation	5091	10116	3610	21516	
	Distillery	4196 68909	3398 71781	4201 83717	11589 333069	
(b)	Engineering Businesses					
	Gears	2075	4174	1391	11177	
	Water	3641	6746	3489	17567	
		5716	10920	4880	28744	
(c)	Others	1526	1580	1307	6087	
Total	Segment revenue	76151	84281	89904	367900	
	Inter segment revenue	5491	10802	5475	26662	
Total	Revenue from operations	70660	73479	84429	341238	
2 Segm	ent Results					
	Sugar Businesses					
	Sugar	2327	(17977)	10545	11559	
	Co-Generation	2428	4743	1370	9890	
	Distillery	2159	2024	240	2674	
		6914	(11210)	12155	24123	
	Engineering Businesses	410	1407	04	21.42	
	Gears Water	410 (206)	1487 246	94 (329)	3142 (1394)	
	water	204	1733	(235)	1748	
(c)	Others	19	9	(16)	20	
()			-	, ,		
Less :	Segment results	7137	(9468)	11904	25891	
	Finance costs	2275	2067	3679	8534	
	Exceptional items (net) - (income)/expense	-	-	-	-	
	Other unallocable expenditure net of unallocable income	689	2679	82	1414	
Total	Profit/(loss) before tax	4173	(14214)	8143	15943	
-	ent Assets					
	Sugar Businesses Sugar	222839	216827	172378	216827	
	Co-Generation	13650	15914	14471	15914	
	Distillery	12049	12357	16225	12357	
		248538	245098	203074	245098	
(b)	Engineering Businesses					
	Gears	12496	14340	11532	14340	
	Water	21124 33620	24230 38570	21609 33141	24230 38570	
	Others	1699	1709	2185	1709	
	Segment assets	283857	285377	238400	285377	
	Unallocable assets	10598 294455	11297 296674	8163 246563	11297 296674	
10141	Assets	294433	2900/4	240303	290074	
4 Segm	ent Liabilities					
-	Sugar Businesses					
	Sugar	71487	59554	9368	59554	
	Co-Generation	403	421	293	421	
	Distillery	964	836	366	836	
(b)	Engineering Businesses	72854	60811	10027	60811	
	Gears	2752	3346	1871	3346	
	Water	11465	12922	9425	12922	
		14217	16268	11296	16268	
(c)	Others	1368	1359	1843	1359	
	Segment liabilities	88439	78438	23166	78438	
	ocancia naomnico	00-39	10-10-	20100	70-30	
	Unallocable liabilities	114545	130150	139811	130150	

Standalone Unaudited Segment wise Revenue, Results, Assets and Liabilities for the Quarter ended June 30, 2018

Notes to the Standalone Unaudited Financial Results for the Quarter ended June 30, 2018

- 1. In view of the seasonality of the Sugar Business, the performance results may vary from quarter to quarter.
- 2. For the purpose of quarterly financial results, off-season expenses of sugar and co-generation units have been deferred for inclusion in the cost of production of the relevant products to be produced in the remaining part of the year.
- 3. The figures for the quarter ended March 31, 2018 are the balancing figures between the audited figures in respect of the full financial year ended on that date and published year to date figures upto the third quarter of the said financial year.
- 4. Goods and Services Tax ("GST") has been implemented with effect from July 1, 2017 and therefore, revenue from operations for the period thereafter are net of GST. Revenue from operations and expenses for the quarter ended June 30, 2017 being inclusive of excise duty are not comparable with corresponding figures for the quarter ended June 30, 2018.
- 5. Effective April 1, 2018, the Company has adopted Ind AS 115 "Revenue from Contracts with Customers" using the cumulative effect method. The standard is applied retrospectively only to contracts that are not completed as at the date of initial application and the comparative information is not restated. The adoption of the standard did not have any material impact on the financial results of the Company.
- 6. During the current quarter, the Company has incorporated a wholly owned subsidiary "Mathura Wastewater Management Pvt. Ltd." as a special purpose vehicle to execute a project awarded under Namami Gange Programme.
- 7. The above results were reviewed and recommended for adoption by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on August 1, 2018. The statutory auditors have carried out a limited review of the above financial results.

For Triveni Engineering & Industries Limited

Place : Mysuru Date : August 1, 2018 Dhruv M. Sawhney Chairman & Managing Director

TRIVENI ENGINEERING & INDUSTRIES LIMITED Regd. Office : Deoband, Distt. Saharanpur, Uttar Pradesh 247 554 Corp. Office : 8th Floor, Express Trade Towers, 15-16, Sector-16A, Noida, U.P - 201 301 CIN : L15421UP1932PLC022174

Statement of Consolidated Unaudited Financial Results for the Quarter ended June 30, 2018

(₹ in lakhs, except per share				
Particulars	30/Jun/2018 (Unaudited)	3 Months ended 31/Mar/2018 (Audited) (refer note 3)	30/Jun/2017 (Unaudited)	Year ended 31/Mar/2018 (Audited)
	70((1		84420	241229
1 Revenue from operations (refer note 4)	70661 531	73479	84429 239	341238
2 Other income Total income	71192	713 74192	239 84668	1544 342782
3 Expenses	/11)2	74192	04000	542762
(a) Cost of materials consumed	54051	140429	17374	258145
(b) Purchases of stock-in-trade	475	577	366	1674
(c) Changes in inventories of finished goods, stock-in-trade and work-in-		-		-
progress	(1783)	(79427)	43487	(866)
(d) Excise duty on sale of goods (refer note 4)	-	-	4168	4168
(e) Employee benefits expense	5098	5866	4461	20240
(f) Finance costs	2275	2067	3679	8534
(g) Depreciation and amortisation expense	1406	1395	1374	5537
(h) Off-season expenses (net) (refer note 2)	(3111)	7340	(4505)	-
(i) Other expenses	8609	10174	6122	30288
Total expenses	67020	88421	76526	327720
4 Profit /(loss) from continuing operations before share of profit of associates, exceptional items and tax	4172	(14229)	8142	15062
5 Share of profit of associates	329	759	236	1822
6 D <i>(1) (1)</i> (1) (1) (1)	4501	(10450)	0.0.5	1(004
Profit /(loss) from continuing operations before exceptional items and tax	4501	(13470)	8378	16884
7 Exceptional items (net) - income/(expense)	-	- (12470)	-	-
8 Profit /(loss) from continuing operations before tax	4501	(13470)	8378	16884
9 Tax expense	012	(2401)	1769	2205
(a) Current tax	913 (124)	(3491) 230	1768 556	3205 1765
(b) Deferred tax	789	(3261)	2324	4970
Total tax expense 10 Profit (loss) from continuing operations after tax	3712	(10209)	6054	4970 11914
11 Profit/(loss) from discontinued operations	5/12	(10209)	0054	11914
12 Tax expense of discontinued operations	_	-	-	-
13 Profit/(loss) from discontinued operations (after tax)	_	_	-	-
14 Profit /(loss) for the period	3712	(10209)	6054	11914
Profit / (loss) for the period attributable to :	0/12	(10205)	0051	11,11
(i) Owners of the Company	3712	(10209)	6054	11914
(ii) Non-controlling interests	-	-	-	-
15 Other comprehensive income				
A (i) Items that will not be reclassified to profit or loss	-	193	-	193
A (ii) Income tax relating to items that will not be reclassified to profit or loss	-	64	-	64
B (i) Items that will be reclassified to profit or loss	(37)	(80)	6	(8)
B (ii) Income tax relating to items that will be reclassified to profit or loss	-	-	-	-
-				
Other comprehensive income for the period, net of tax	(37)	49	6	121
Other comprehensive income for the period, net of tax attributable to:				
(i) Owners of the Company	(37)	49	6	121
(ii) Non-controlling interests	-	-	-	-
16 Total comprehensive income for the period	3675	(10160)	6060	12035
Total comprehensive income for the period attributable to:				
(i) Owners of the Company	3675	(10160)	6060	12035
(ii) Non-controlling interests	-	-	-	-
17 Paid up Equity Share Capital (face value ₹ 1/-)	2579	2579	2579	2579
18 Other Equity				92056
 19 Earnings / (loss) per share of ₹ 1/- each (not annualised) (a) Basic (in ₹) 	1.44	(3.96)	2.35	4.62
(a) Dasic (in \mathfrak{C}) (b) Diluted (in \mathfrak{T})	1.44	(3.96)	2.35	4.62
	1.44	(3.90)	2.35	4.02

See accompanying notes to the consolidated financial results

Consolidated Unaudited Segment wise Revenue, Results, Assets and Liabilities for the Quarter ended June 30, 2018

	(₹ in l 3 Months ended Year end			
		3 Months ended		
Particulars	30/Jun/2018 (Unaudited)	31/Mar/2018 (Audited) (refer note 3)	30/Jun/2017 (Unaudited)	31/Mar/2018 (Audited)
1 Segment Revenue				
(a) Sugar Businesses				
Sugar	59622	58267	75906	299964
Co-Generation	5091	10116	3610	21516
Distillery	4196	3398	4201	11589
	68909	71781	83717	333069
(b) Engineering Businesses				
Gears	2075	4174	1391	11177
Water	3642	6746	3489	17567
	5717	10920	4880	28744
(c) Others	1526	1580	1307	6087
Total Segment revenue	76152	84281	89904	367900
Less : Inter segment revenue	5491	10802	5475	26662
Total Revenue from operations	70661	73479	84429	341238
•				
2 Segment Results				
(a) Sugar Businesses				
Sugar	2327	(17977)	10545	11559
Co-Generation	2428	4743	1370	9890
Distillery	2159 6914	2024 (11210)	240 12155	2674 24123
(b) Engineering Businesses	0914	(11210)	12155	24123
Gears	410	1487	94	3142
Water	(206)	246	(329)	(1394
Water	204	1733	(235)	1748
(a) Others	19	9		
(c) Others		-	(16)	20
Total Segment results	7137	(9468)	11904	25891
Less :				
(i) Finance costs	2275	2067	3679	8534
(ii) Exceptional items (net) - (income)/expense	-	- (750)	-	- (1900)
(iii) Share of (profit)/loss of associates(iv) Other unallocable expenditure net of unallocable income	(329) 690	(759) 2694	(236) 83	(1822) 2295
Total Profit /(loss) before tax	4501	(13470)	8378	16884
	1001	(10170)	0070	10001
3 Segment Assets				
(a) Sugar Businesses				
Sugar	222839	216827	172378	216827
Co-Generation	13650	15914	14471	15914
Distillery	12049	12357	16225	12357
(b) Engineering Pusinesses	248538	245098	203074	245098
(b) Engineering Businesses Gears	12496	14340	11532	14340
Water	21124	24230	21609	24230
Water	33620	38570	33141	38570
(c) Others	1699	1709	2185	1709
Total Segment assets	283857	285377	238400	285377
Add : Unallocable assets	17437	17847	13976	17847
Total Assets	301294	303224	252376	303224
4 Segment Liabilities				
(a) Sugar Businesses				
Sugar	71487	59554	9368	59554
Co-Generation	403	421	293	421
Distillery	964	836	366	836
	72854	60811	10027	60811
(b) Engineering Businesses				
Gears	2752	3346	1871	3346
Water	11465	12922	9425	12922
	14217	16268	11296	16268
(c) Others	1368	1359	1843	1359
Total Segment liabilities	88439	78438	23166	78438
Add : Unallocable liabilities	114545	130151	139612	130151
Total Liabilities	202984	208589	162778	208589

Notes to the Consolidated Unaudited Financial Results for the Quarter ended June 30, 2018

- 1. In view of the seasonality of the Sugar Business, the performance results may vary from quarter to quarter.
- 2. For the purpose of quarterly financial results, off-season expenses of sugar and co-generation units have been deferred for inclusion in the cost of production of the relevant products to be produced in the remaining part of the year.
- 3. The figures for the quarter ended March 31, 2018 are the balancing figures between the audited figures in respect of the full financial year ended on that date and published year to date figures upto the third quarter of the said financial year.
- 4. Goods and Services Tax ("GST") has been implemented with effect from July 1, 2017 and therefore, revenue from operations for the period thereafter are net of GST. Revenue from operations and expenses for the quarter ended June 30, 2017 being inclusive of excise duty are not comparable with corresponding figures for the quarter ended June 30, 2018.
- 5. Effective April 1, 2018, the Company has adopted Ind AS 115 "Revenue from Contracts with Customers" using the cumulative effect method. The standard is applied retrospectively only to contracts that are not completed as at the date of initial application and the comparative information is not restated. The adoption of the standard did not have any material impact on the financial results of the Company.
- 6. During the current quarter, the Company has incorporated a wholly owned subsidiary "Mathura Wastewater Management Pvt. Ltd." as a special purpose vehicle to execute a project awarded under Namami Gange Programme.
- 7. The standalone unaudited results of the Company are available on the Company's website (www.trivenigroup.com), website of BSE (www.bseindia.com) and NSE (www.nseindia.com). Summarised standalone financial performance of the Company is as under :

	-			(₹ in lakhs)
Particulars	3	d	Year	
		Ended		
	30-Jun-18	31-Mar-18		
	(Unaudited)	(Audited)	(Unaudited)	(Audited)
Revenue from operations	70660	73479	84429	341238
Profit/(loss) before tax	4173	(14214)	8143	15943
Profit/(loss) after tax	3384	(10952)	5819	10974
Total comprehensive income	3384	(10830)	5819	11096

8. The above results were reviewed and recommended for adoption by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on August 1, 2018. The statutory auditors have carried out a limited review of the above financial results.

For Triveni Engineering & Industries Limited